



## MARYLAND COMMUNITY COLLEGE FACILITIES PLANNERS COUNCIL MEETING AGENDA

[MARYLAND FACILITIES PLANNERS COUNCIL WEBSITE](#)

- Date:** June 5, 2025 - June 6, 2025
- Host:** Wor-Wic Community College
- Location:** Guerrieri Technology Center, Room 200
- Campus map:** Attached for your reference below.
- RSVP** Due to Gregory Grey by May 16, 2025. Contact him if you have food allergies.

### June 5, 2025

#### Agenda:

- ❖ 9:00 a.m. - Continental Breakfast
- ❖ 9:30 a.m. - Call to Order / Introductions
- ❖ 9:40 a.m. – Officer Reports
  - Chair – Chris Painter
  - Vice Chair – Greg Grey
  - Communications Coordinator – Travis Hopkins
  - Best Practice – Jim Taylor
  - Secretary – Dong-Min Kim
- ❖ 9:45 a.m. – Agency Reports
  - DBM – Fiona Shirk, Conrad Helms
  - DGS – Craig Curtis
  - MHEC – Dan Schuster
  - MACC – Monica Randall
- ❖ 10:00 a.m – Presentation: Learning Space Rating System, classroom planning, and pedagogical relationships to space

Learning Space Rating System

<https://www.educause.edu/focus-areas-and-initiatives/teaching-and-learning-program/initiatives/learning-space-rating-system>

➤ Presenter: Katy, Shannon and Cory from ASG

❖ 11:00 a.m. – Open discussions on various topics, roofing, flooring, etc.

\*Welcome Remarks by President and VP may occur during this time, depending on availability\*

❖ 12:00 a.m. - Lunch

❖ 1:00 p.m. – FPC FY25 Goals

- Goal 1: Identify and share best practices for facility planners by exchanging individual college practices, as well as presentations from industry and state agencies.
- Goal 2: Continue publishing CIP State Projects on both the MACC and FPC websites.
- Goal 3: Monitor MACC to keep the FPC better informed, as the two-week notice for vaping regulations was insufficient.
- Goal 4: Restructure meetings and broaden our member base to enhance knowledge sharing by annually reviewing the Facilities Manual, examining the website during meetings, integrating these elements into the meeting structure, and sharing standards and lessons learned from other projects. We will tie these ideas into the agenda and use the meeting location as a physical link by inviting others from the hosting campus for special topics. Key points include:
  - Clarifying Purpose: Reviewing the FPC's original mission and determining its current relevance.
  - Membership and Attendance: Evaluating the success of membership expansion efforts and considering adjustments to increase active participation.
  - Meeting Structure: Discussing the possibility of reducing meeting frequency while ensuring each session is meaningful, potentially returning to a format with two presentations and a fuller agenda.
  - State Agency Reporting: Deciding if monthly state agency reports are necessary and whether written submissions could be sufficient.
  - Leadership Engagement: Reviewing how the FPC engages with leadership (e.g., presidents), ensuring that topics align with their interests and priorities.

❖ 1:15 p.m. – Old Business

- TBD

❖ 1:30 p.m. – New Business

- TBD

❖ 2:00 p.m. – Daikin: Jason Bonadio, Reional Solutions Business Developer

1. Cooperative Purchasing
2. One Point of Contact
3. Budgeting
4. Project Design A&E Fees Can Be Procured Through Coop Contract as Part of The Project
5. Construction Development
6. Project Management

7. Factory Direct Daikin Equipment and Works with Other Manufacture Reps
8. Start Up and Commissioning
9. Project Closeout, Warranty and Maintenance
10. Scalable To Meet Your Specific Needs

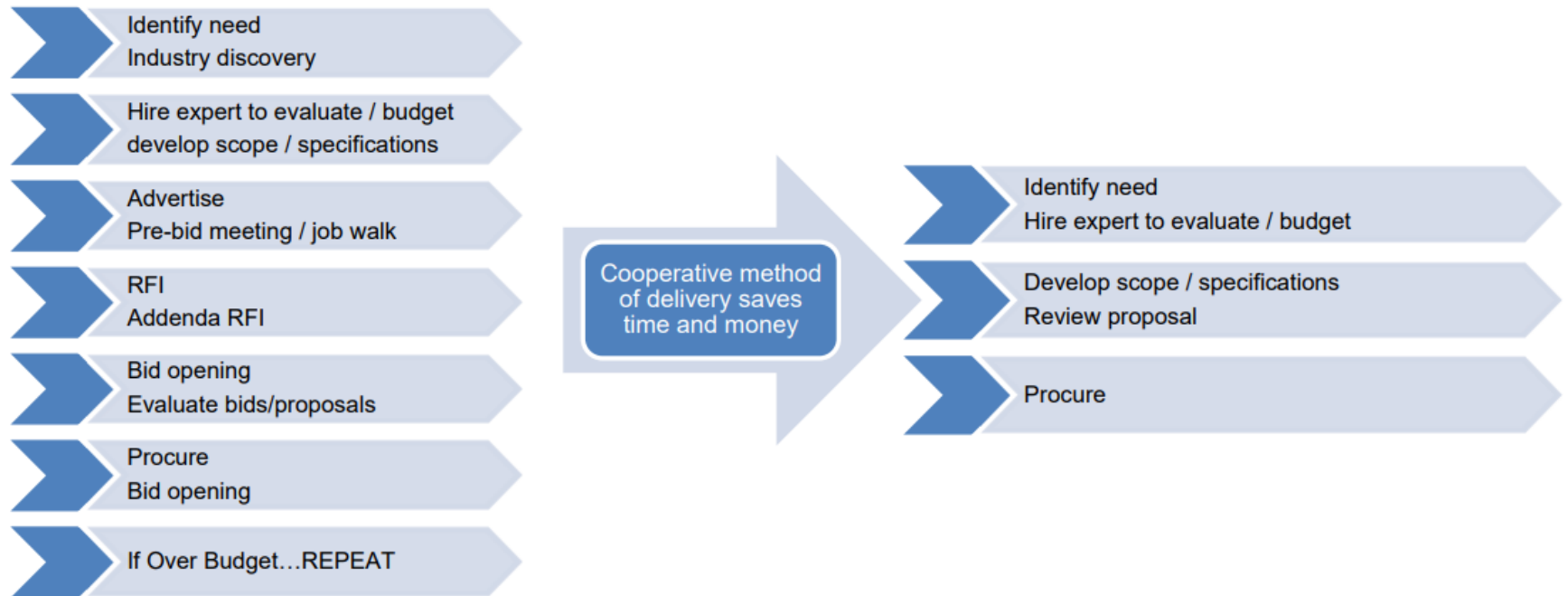
- ❖ 3:00 p.m. – Adjourn
- ❖ 6:30 p.m. – Dinner Reservation at Sunset Grille, 12933 Sunset Ave, West Ocean City, MD 21842  
Phone: (410) 213-8110

## **June 6, 2025**

### **Agenda:**

- ❖ 9:00 a.m. – Continental Breakfast
- ❖ 9:30 a.m. – Call to order
- ❖ 9:40 a.m. – FY26 Facilities Planners Council Goals
- ❖ 10:00 a.m. – FY26 New Business & Procurement Round table Discussion
  - FY26 Meetings
    - September –
    - October -
    - November -
    - December -
    - January -
    - February -
    - April -
    - May -
    - June -
- ❖ 12:00 a.m. – Lunch
- ❖ 1:00 p.m. – Adjourn

## TYPICAL VS. COOPERATIVE PROCUREMENT



**There are significant hard and soft cost savings and less likelihood of change orders.**

## COOPERATIVE CALCULATOR – PROCUREMENT COST SAVINGS

	Typical RFP	Cooperative Procurement
Turnkey HVAC Project	\$100,000	\$100,000
Industry Discovery	\$1,000	\$1,000
Spec Engineer/Designer	\$5,000	\$3,000
RFP Development	\$3,000	included
RFQ	\$1,000	N/A
Advertising/Solicitation	\$200	Included
Pre-Bid Meeting/Job Walk	\$1,000	\$500
RFI Process	\$500	N/A
Addenda	\$1,000	N/A
Proposal Evaluation	\$1,500	\$200
Interviews	\$500	N/A
Contracts	\$300	\$100
Change Orders	\$7,000	N/A
Protest/Rework	\$5,700	N/A
<b>Total Project</b>	<b>\$127,700</b>	<b>\$104,800</b>
	<b>Savings</b>	<b>17.9%</b>



The Wor-Wic Community College campus is located on the southeast corner of Route 50 and Walston Switch Road in Salisbury. This map provides a general guide for the location of buildings on campus:



### Building Codes

BH	Brunkhorst Hall
FOH	Fulton-Owen Hall
GH	Guerrieri Hall
GTC	Guerrieri Technology Center
HC	Hazel Center
HH	Henson Hall
JC	Jordan Center
MB	Maintenance Building
MTC	Maner Technology Center
SH	Shockley Hall

### Directions

**From the West:** Traveling east on Route 50, approaching Salisbury, take the Route 50 bypass toward Ocean City. Exit at the Route 50 East to Ocean City ramp. Turn right at the second stoplight, at Walston Switch Road. Enter the roundabout and take the third right to enter the campus.

**From the East:** Traveling west on Route 50, turn left at stoplight onto Walston Switch Road. Enter the roundabout and take the third right to enter the campus.

**From the North:** Traveling south on Route 13, approaching Salisbury, take the Route 13 bypass toward Norfolk. Exit at the Route 50 East to Ocean City ramp. Turn right at the second stoplight, at Walston Switch Road. Enter the roundabout and take the third right to enter the campus.

**From the South:** Traveling north on Route 13, approaching Salisbury, take the Route 13 bypass toward Dover. Exit at the Route 50 East to Ocean City ramp. Turn right at the second stoplight, at Walston Switch Road. Enter the roundabout and take the third right to enter the campus.